

HANSA HEAVY LIFT GROWS LATIN AMERICAN PRESENCE

HANSA HEAVY LIFT has appointed Platetrade S.A. to support its Sao Paulo/Brazil office as part of the ongoing development of its agency network.

Based in Buenos Aires, Argentina, Platetrade will act as HANSA HEAVY LIFT's agent to strengthen the shipping line's customer base in Argentina, Paraguay and Uruguay.

"We are looking forward to working with Platetrade to improve our first class service for our customers in this region," said Gilberto Lima, Managing Director of HANSA HEAVY LIFT DO BRASIL.

HANSA HEAVY LIFT now has twelve agents worldwide, as well as its Brazilian branch and offices in Perth/Australia, Singapore, Houston/USA and headquarters in Hamburg/Germany.

HANSA HEAVY LIFT DO BRASIL opened its offices in February.

"We are delighted to be part of the HANSA HEAVY LIFT team and are looking forward to working with customers in our exciting market," said Sebastian Zalaya, Managing Director, Platetrade S.A.

Contact details:

Platetrade S.A.
Complejo Office Park
Edificio Plaza, Piso 3
Of. 309 Ruta Panamericana
Ramal Pilar. Km. 42,500 (1669) Del Viso
Buenos Aires
Argentina
Phone +54 11 5352 1421
Fax +54 11 5218 6682
E-Mail: platetrade@platetrade.com
www.platetrade.com

About HANSA HEAVY LIFT

HANSA HEAVY LIFT GmbH specialises in Super Heavy Lift, Heavy Lift and Project Cargo. The company is a world market leader in the heavy lift business and operates a modern fleet of 24 vessels which are on average four years old. The Team is committed to quality, reliability and a customer focused service. Customers' cargoes are handled with the highest degree of safety and professionalism worldwide.

HANSA HEAVY LIFT is wholly owned by Oaktree. Oaktree is an international, long-term investor providing financial resources and operational capabilities to support companies in achieving growth and long-term value. It has more than \$80 billion of assets under management.

Your contact:
Office location:

Pamela Wilczek | Head of Marketing
Oberbaumbruecke 1 | D-20457 Hamburg | E-Mail pr@hansaheavylift.com | www.hansaheavylift.com